

Vincent Yesué

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Objective:

To use my enterprise technology service and sales experience in combination with my background creating massively scalable Internet services to secure a challenging position where I can help a dynamic firm build amazing things using the power of networks and computers

Skills:

I specialize in leading cross-functional teams to solve business problems using advanced Internet technology. I offer architect-level experience with a broad range of technology and a deep understanding of how business, people and computers interact, as well as close familiarity with performance, scalability, usability and security concerns. My customers and employers have included premiere digital media companies, Federal government offices and agencies, branches of the US military and industry-leading software and network service providers.

- Excellent communication skills; able to rapidly apprehend the most technical business topics and systems and clearly convey information to any audience
- Extremely comfortable working within the enterprise technology solution sales process; experienced at analyzing business processes, designing targeted solutions and working with the most demanding customers
- Skilled in the design of applications that can handle the largest Internet crowds; cognizant of bandwidth, latency, addressing and security factors that apply to large scale data distribution and processing
- Experienced across the technology development life cycle, including: requirements gathering and analysis, conceptual design and prototyping, project management, implementation, debugging and regressive analysis
- Background in security, abstract math and number theory; practical experience with privilege escalation, modern cryptographic algorithms and mathematical models of software

Languages/Technologies:

- Extremely adept architect and analyst of globally distributed Internet applications (including HTTP/HTTPS, HTML, dynamic HTML, session management, load balancing, and capacity management)
- Fluent in C (particularly UNIX network software development), and Java (including J2EE, GUIs using Swing and AWT toolkits, and porting complex applications from C++ to Java)
- Experience with C++, C#, Tcl/Tk, Python/Django, PHP, Perl, Intel assembly, UNIX tools/shell scripting

Education:

New York University, September 1995 - May 1999, New York, NY

Graduated from the College of Arts and Sciences; Bachelor of Arts in Computer Science, minor in Mathematics

Work Experience:

Principal, yforce Consulting

Washington, D.C

January 2009- Present

- Co-wrote supporting documentation for senior-secured term loan against a Tier 1 N+3 datacenter
- Designed Internet/social networking strategy for regional insurance agency

Engagement Manager, Akamai Technologies

November 2003 – Present

Washington, D.C.

- Program manager for 6 digital media customers representing tens of millions of dollars annual revenue; responsible for each account's service delivery, customer satisfaction and professional services sales
- Previously, worked as Professional Services consultant throughout the sales and implementation cycles
- Included among past customers: The Executive Office of the President of the United States, the United States Air Force, the Defense Information Systems Agency, Hulu, and MySpace

Software Developer, Microsoft/MSN TV

July 2002 - July 2003

Mountain View, CA

- Member of a 5 person engineering team responsible for developing features and bug fix releases for the server side of MSN TV, a mature, mass market consumer Internet service with about 1 million users
- Added features that reduced losses by improving security and denying access to scammers; debugged software defects with legal, security, scalability and user interface impact.

Co-Founder/Software Developer, Sonicity

May 1999 - February 2001

San Francisco, CA

Sonicity's main product was Instacast, an IP-based virtual multicast network intended for streamed data distribution.

- Grew Internet startup from a core group of four to a staff of about 40
- Created Java port of the Instacast client API; created a Java port of our multimedia chat application
- Created proxy software to allow our network to multicast Shoutcast MP3 streams and webcam traffic; designed and wrote diagnostic tools to monitor network performance.

References available by request.